

8690 FRUITRIDGE RD SACRAMENTO, CA. 95826 <u>Phone (916) 387-6774 Fax (916) 387-6768</u>

MEMO

DATE: April 16, 2009
TO: BD Loops
ATTENTION: Ted Dickson

FROM: David T. Schlesinger, Service Manager

Controlled Access Consultants, Inc

RE: Letter of Recommendation

Dear Mr. Dickson,

We are an access controls and full service ornamental iron and gate company located in Sacramento and serving the Northern and Central California areas.

We had spent considerable time and energy refining our loop installation processes, as well as evaluating the various loop products available on the market. Frankly, we were not fully satisfied that our process was as good as it needed to be.

After viewing your offerings at a business show 2 years ago, we purchased the loops and installation products and began using them in the field.

First of all, the loop products are first rate and the quality far exceeds the competitive products we had tried previously. The loops are easier to install, the directions straight forward, and the support material very helpful.

Most importantly, to date we have never had a failure of a BD Loop!

Also the install kits and the detector checker are excellent tools which we have available on all of our trucks.

We now feel our loop installation processes are second to none and are very pleased with our strategic alliance with BD Loops.

Sincerely,

David T. Schlesinger, Service Manager Controlled Access Consultants