

From: Bryan Morgan <bryan.morgan@kingmetals.com>
To: bdloops@aol.com
Subject: Letter of recommendation
Date: Wed, 3 Oct 2007 10:00 am

Dear Ted,

I am writing you to let you know how happy we are to be selling your loops. In the past 5 years I had no returns or product failures. You have 100% reliability track record with me.

Our customers really like the fact you package your product with an installation kit. It saves them time on installing. I like the fact your instructions are precise and to the point. This saves us a lot of time on support calls.

I also like the fact you have such a late cut off time for same day shipments. When I place an order late as 5:00 PM CST for our Buena Park location it is delivered the next day. You make my job easy.

Bryan Morgan
Access Control Manager
King Architectural Metals