



Paul Genda
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Emergency Repair
Industrial
Temporaries
Residential
Ranches
Chain Link - Wood
Ornamental Iron
Horse Corrals
Dog Runs
Estimates

September 17, 2007

To: Ted @ BD Loops
From: Tom Genda
Subject: Pre-formed saw-cut loops

It is a pleasure to write you this letter of recommendation. It has been close to 2 years since we have been working with you and your new design of saw-cut loops.

We enjoy your design because it saves us valuable time. We average about 30 mins of saved time per loop. Doing 3 to 4 loops on a job saves us about 1.5 to 2 hours. At the cost of having two men, a truck and a saw-cut machine in the field, the time saved makes using your loops close to free.

Since we are putting in a better product, we expect to receive less repeat service calls. In fact, we have never had a BD Loop go bad. Your saw-cut kit, with easy to follow instructions, allows an apprentice to install loops by himself. This also saves us a lot of time.

In Closing, we are happy with your dedication to improve this industry and our profits. Thank-You and keep up the good work.

Sincerely, 

Tom Genda