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BD Loops Newsletter

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April 2011



Saw-Cut Loops Sold!

10,000 Saw-Cut Loops Sold!

We are proud to announce that on Friday March 25th **BD Loops** sold their 10,000th Saw-Cut Loop.

Our Saw-Cut Loops have really taken off! We pride ourselves on simplifying the entire Saw-Cut Loop installation process with our quick and simple saw-cut loop, as well as our loop installation kit.

[If you'd like to learn more about our preformed saw-cut loops click here!](#)

Cut a perfect sized groove every time with our saw-cut loop installation kit. Our installation kit takes all the guess work out of installing preformed loops, and can easily be used by a single installer.

[Learn more about our Saw-Cut Installation Kit here!](#)

We are incredibly grateful to all our loyal customers and distributors, thank you for supporting our products!

If you are still 'on the fence' about trying our saw-cut loops we wanted to share some of our letters of recommendation below with you.

Customer Impressed With How Easy it is to Install our Preformed Saw-Cut Loops

"Subject: Gate Loops

My Comment: I just wanted to drop a thanks for the great loops. Our company tried your loops 1 month ago for the first time and were very pleased from the product itself to the tech support.

I was impressed with the durable outer jacket of the saw-cut loops. The template kit was very helpful for the installation, especially the ones in the concrete. The time we saved on installation was huge. I had a question on splicing the loop wire and tech support had an answer and called us back under 20 minutes. Thanks!

Pleased Customer

Quick Links

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10,000 Saw-Cut Loops Sold!

Cutting Dog Eared Corners

Upcoming Shows

Upcoming Shows



IPI Expo 2011

May 22nd-25th, 2011

David L Lawrence Convention Center
Pittsburgh, Pa

Visit us in booth 839!

IDA Expo 2011

June 1-4th, 2011

Indianapolis Convention Center - Indianapolis, Indiana

Justin Jares
Jares Fence Company, Inc."

Visit us in booth
5007!

Installers Put in a Superior Product and Save Time and Money.



"It is a pleasure to write you this letter of recommendation. It has been close to 2 years since we have been working with you and your new design of saw-cut loops.

We enjoy your design because it saves us valuable time. We average about 30 mins of saved time pre loop. Doing 3 to 4 loops on a job saves us about 1.5 to 2 hours. At the cost of having 2 men, a truck and saw-cut machine in the field, **the time saved makes using your loops close to free.**

Since we are putting in a better product, we expect to receive less repeat service calls. **In fact, we have never had a BD Loop go bad. Your saw-cut kit, with easy to follow instructions, allows an apprentice to install loops by himself.** This also saves us a lot of time.

In closing, we are happy with your dedication to improve this industry and our profits. Thank-You and keep up the good work.

Sincerely,

Tom Genda
Fence Medic"

Our 3/16" Preformed Saw-Cut Loops are a Great Investment

"We are always looking for products in the industry that are high quality and most of all cost effective time wise to install. National Automated Solutions did 53 installs last year and couldn't have done it unless we used saw cut loops from BD Loops. The difficulty and time it takes to saw-cut and run loop wire in and finish grade material is a thing of the past as far as we are concerned. **It makes no sense to do things the old way when there is a product out there like BD Loops that will save you 30-45 minutes on each loop install. The material that is used to make BD saw-cut and preformed loops are way more advanced than any other product out there in the industry today.**

Any installer that doesn't use BD saw-cut loops won't be around very long, they just won't be able to compete with the installers that are using them and saving time and money with means being more competitive with pricing. In today's markets any money you can save without cutting quality means you are one step ahead of the rest of the installers in the industry. National Automated Solutions fully endorses BD saw cut loops, and have had the pleasure of writing BD saw cut loops in several specs for some of our customers across the nation.

Sincerely,

Douglas Palenchar CEO
National Automated Solutions"

Cutting Dog Eared Corners

Use the right template to prevent the corner from being cut out.



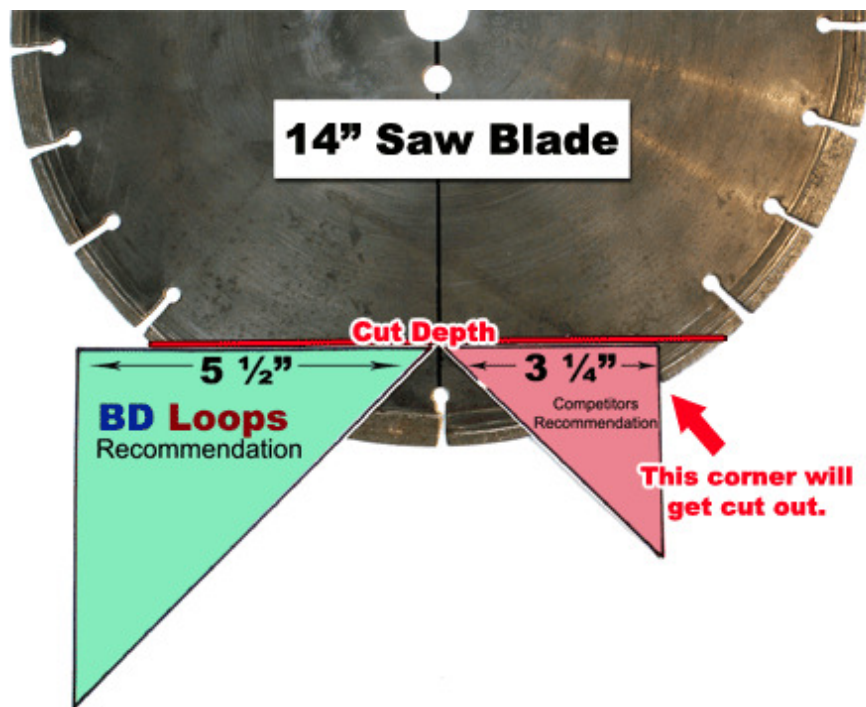
There is nothing worse than using a template that is too small to mark your dog-eared corners and cutting the whole corner out. It's unsightly, and a big waste of loop sealant.

It is important to take the size of your blade into consideration when choosing how large to make your dog-eared corners. If you are not careful, you can easily end up cutting the entire corner out.

We recommend the use of at least a $5\frac{1}{2} \times 5\frac{1}{2} \times 7\frac{3}{4}$ template for dog eared corners. Our template is large enough to accommodate up to 26" diameter saw blades with out the corners intersecting. This template allows you to maintain the proper saw-cut depth, instead of allowing your 45° angles to be shallow.

We understand that most walk behind saws use 10"-18" blades, so a larger sized dog eared corner is important.

Take a look at the image below to see the difference between our recommended corner cut size, and one of our competitors recommended corner size.



As you can see, our template easily accommodates a 14" blade, while our competitors corner would be cut out completely. The template size our competitor recommends can only accommodate an 8" saw blade.

[Download our dog-eared corner template here!](#)

Thank you for taking the time to read our April newsletter. If you have any questions, comments, concerns, or suggested topics of interest you would like us to cover please do not hesitate to contact us.

Sincerely,

Brian Dickson
General Manager

BD Loops

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