



# STEPHENS PIPE & STEEL, LLC

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<http://www.spsfence.com>

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Dear Brian,

Thank you for your support with our training session. The support we got from BD Loops has worked excellent with our group and our Fence Contractors. The reference materials and training props were great.

The training took 45 minutes has in return boosted our sales and knowledge to a new level to our Contractor base. I was very impressed with the ease it made in installing Loops from the Old wire system they had been use too.

With the ease of making a job look more professional and with the samples I was able to hand out to our contractors. They have been able to better explain how loops work, how a loop is installed and brought a whole new knowledge to not only my customer but the end user.

We have been able to increase our sales and make the world a safer place when it comes down to the installation of the Automated Gate Systems. We look forward to a very long relationship.

Thank you,



Danny D VanNatter, Manager  
Stephens Pipe & Steel, LLC



*ONE SOURCE for all things FENCE... Stephens Pipe & Steel*

